

松翰科技公司簡介

SONiX Technology Co., Ltd. Company Briefing

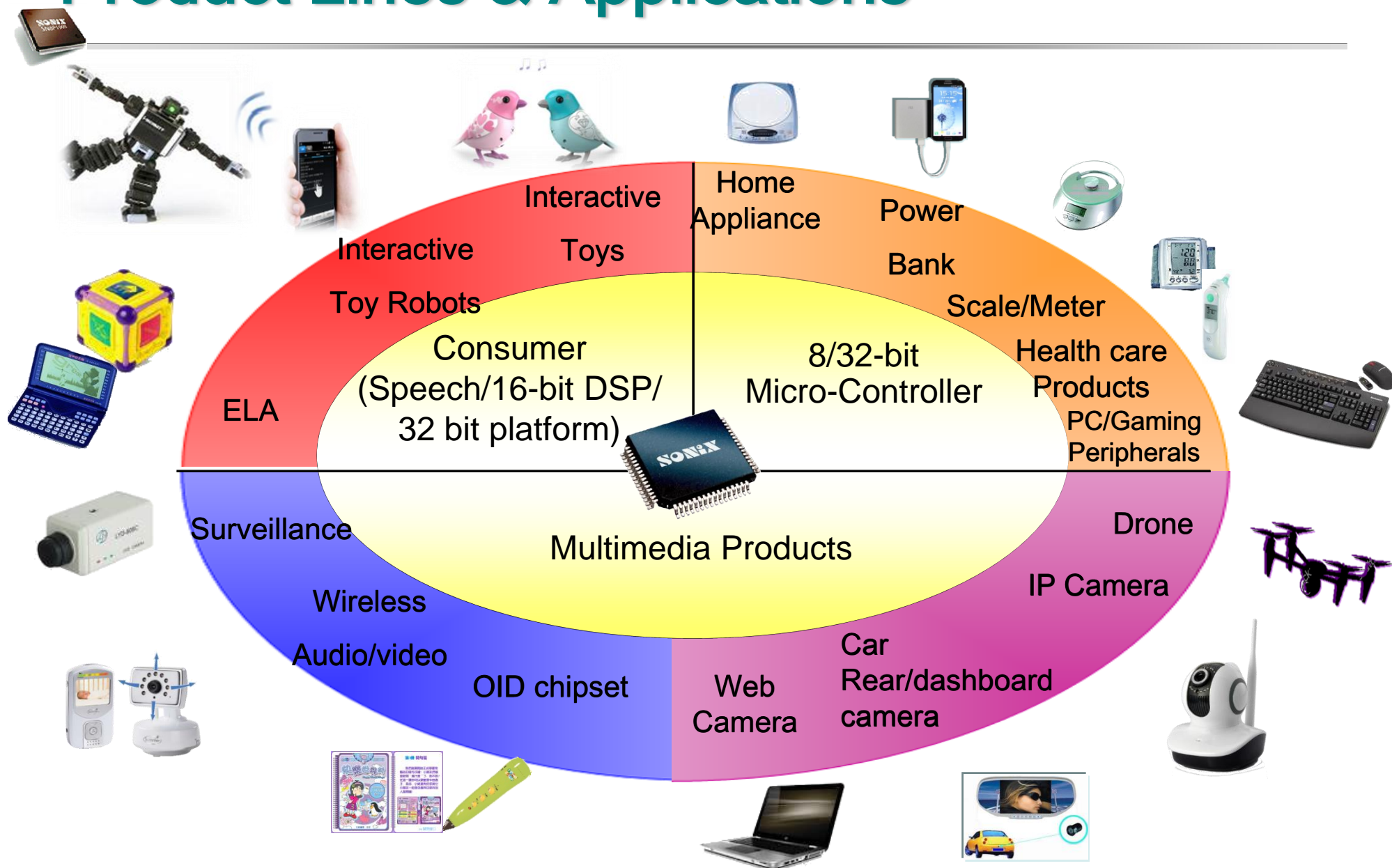
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Now That's Smart.

Date: August 13th, 2020

Product Lines & Applications



2020 1H Financial Results Summary



Unit: NT\$ in Thousand

	2020 1H	2019 1H
Net Sales	2,325,243	1,550,911
Net Income	541,234	154,450
EPS (NTD)	2.84	1.01
Cash and cash equivalents	1,105,922	887,405
Inventories, net	923,119	470,710
Inventory Turnover Days	124	116
Accounts and Notes Receivables	588,996	543,204
Total Assests	4,618,887	3,836,498
Total Liabilities	1,370,389	970,122
Total Equity	3,248,498	2,866,376

2020 1H Financial Results YoY



Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2020 1H	%	2019 1H	%	YoY(%)
Net Sales	2,325,243	100%	1,550,911	100%	50%
Gross Profit	1,050,273	45%	604,915	39%	74%
Operating Income	541,234	23%	154,450	10%	250%
Income Before Tax	540,723	23%	184,321	12%	193%
Net Income	476,273	20%	169,271	11%	181%
Gross Margin Rate	45%		39%		
EPS (NT Dollars)	2.84		1.01		

2020 2Q Financial Results YoY



Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2020 2Q	%	2019 2Q	%	YoY(%)
Net Sales	1,490,901	100%	933,603	100%	60%
Gross Profit	667,227	45%	373,208	40%	79%
Operating Income	382,939	26%	126,317	14%	203%
Income Before Tax	376,970	25%	135,635	15%	178%
Net Income	332,008	22%	127,993	14%	159%
Gross Margin Rate	45%		40%		
EPS (NT Dollars)	1.98		0.76		

2020 2Q Financial Results QoQ



Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2020 2Q	%	2020 1Q	%	QoQ(%)
Net Sales	1,490,901	100%	834,342	100%	79%
Gross Profit	667,227	45%	383,046	46%	74%
Operating Income	382,939	26%	158,295	19%	142%
Income Before Tax	376,970	25%	163,753	19%	130%
Net Income	332,008	22%	144,265	17%	130%
Gross Margin Rate	45%		46%		
EPS (NT Dollars)	1.98		0.86		

High Cash Dividend Trend



■ High payout ratio

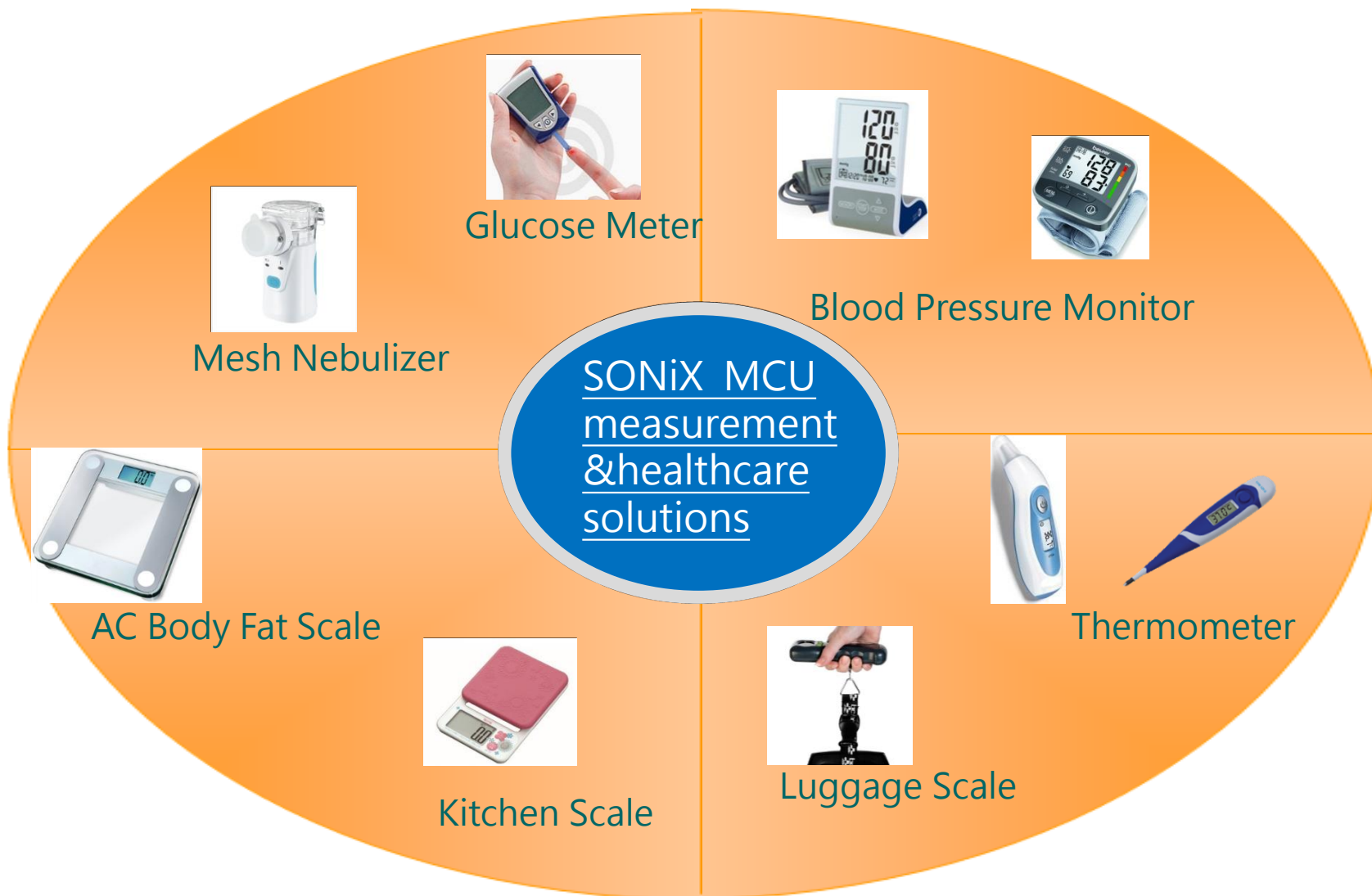
Unit: NT\$

Year	2015	2016	2017	2018	2019
EPS	2.32	1.67	1.41	2.02	2.03
Cash Dividend	2.2	1.8	1.5	2.08	2.1
Payout Reatio	95%	108%	106%	103%	103%

Product Application- SoC MCU



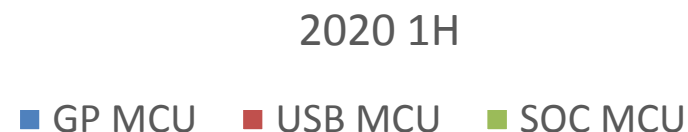
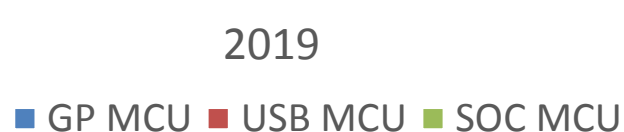
- The most comprehensive measurement & healthcare solutions.



2020 1H MCU Application



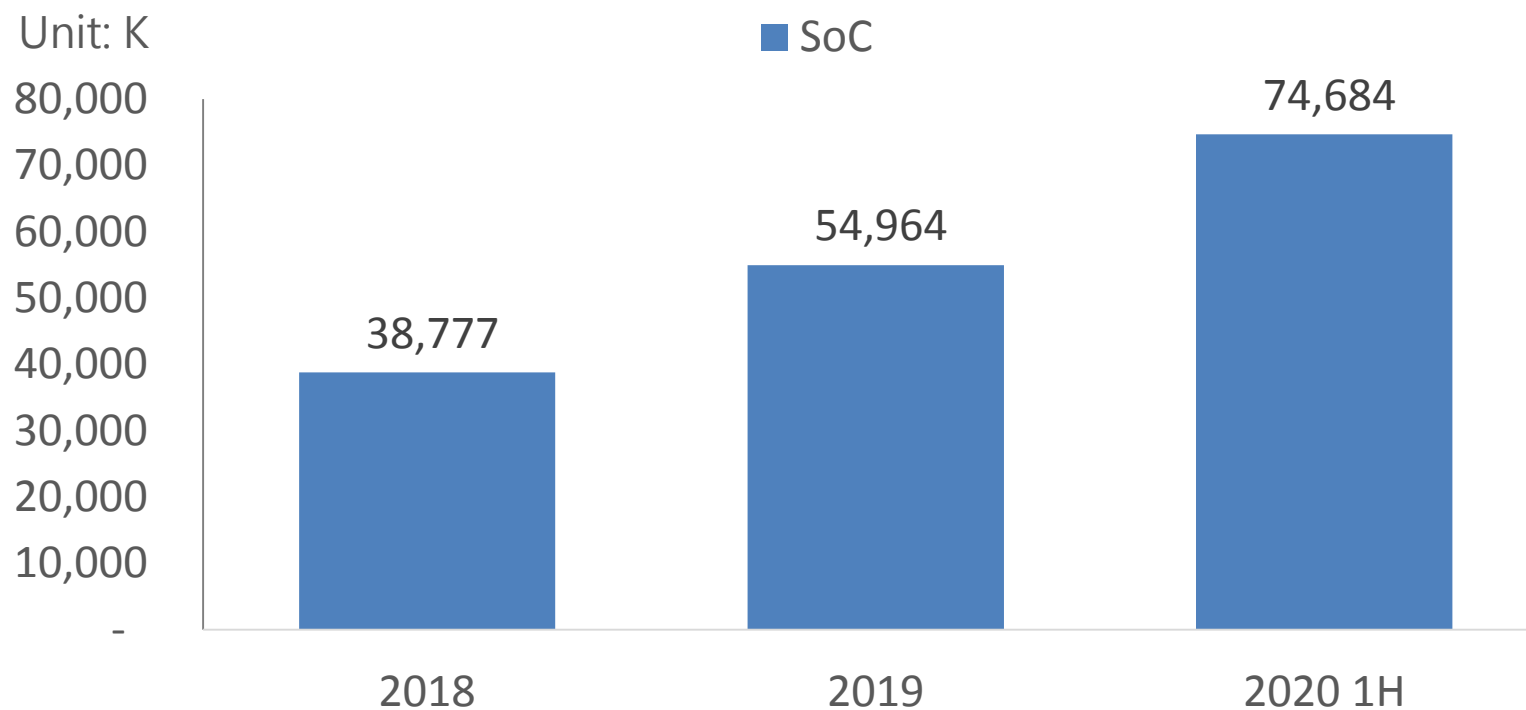
- Due to COVID-19 , SoC MCU for healthcare products applications increased dramatically in 2020 1H.
- Demands for GPIO(General Purpose MCU) recover in 2020 2H.



Shipments for SoC MCU



- 2019 YoY+42%
- 2020 1H Shipments over 74KK

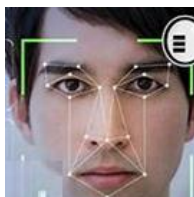


Product Application –Multimedia Products



USB Cameras-NB

NB windows face recognition



USB Video Products- Non NB

Web Cameras



Banking-ATM, VTM



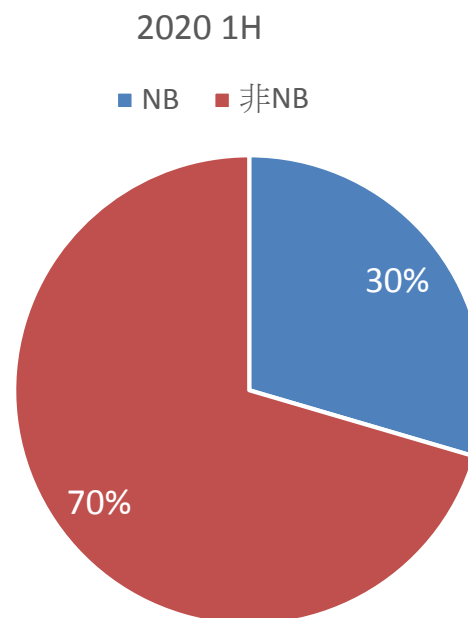
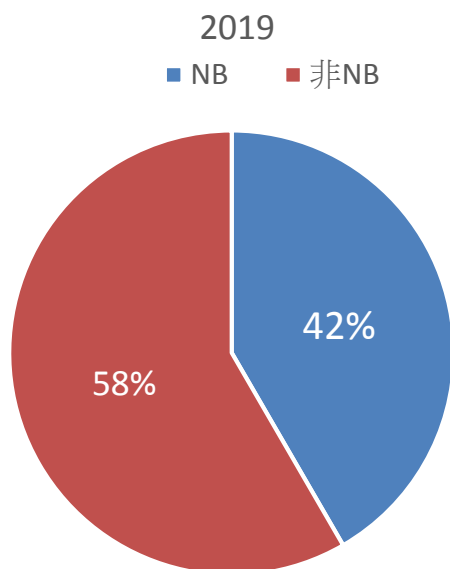
Face Recognition-Security, Access Control, Payment system



USB Cameras Growth Rate 106% YoY



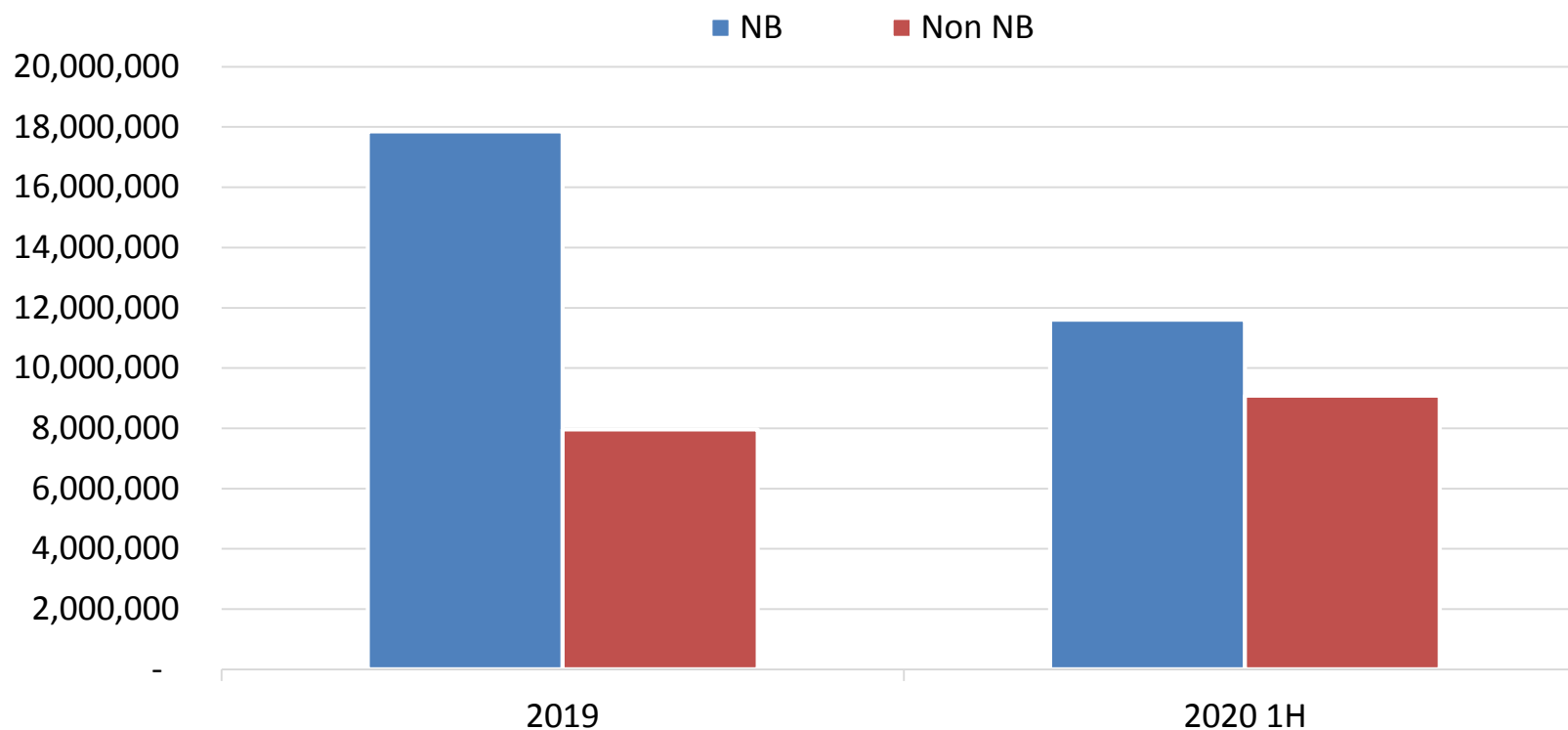
- Strong Demands from Video Conference, WFH and Online Learning, USB Cameras revenue increased 106% in 2020 1H.
- Major growth is for non-NB applications.



USB Cameras Shipments



Shipments

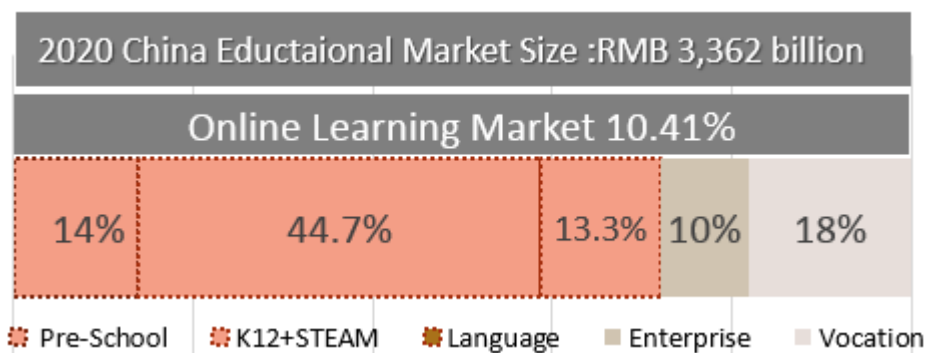


Multimedia Products



OID Products

Online Learning Market Source: Deloitte

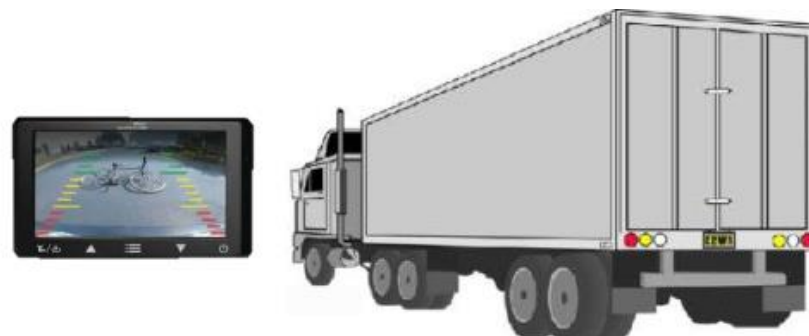


Wireless Video Solutions

Wireless battery cameras



Wireless backup cameras



Q & A

